

Subject Name: Business Economics I

Credit: 4

Lecture Hours: 48

Subject Code: BLW101

[Study Material](#)

[MIT Opencourseware](#)

[NPTEL](#)

[LinkedIn Learning](#)

COURSE OBJECTIVES:

1. To enable the students to understand fundamental concepts, terms and terminologies involved in Economics
2. Through the incorporation of case lets/case studies, familiarize the students with real economic scenarios.
3. To make students understand the different types of markets and its equilibrium level of price and quantity determination process.

COURSE OUTCOMES:

CO 1: Students would be able to understand the fundamental problems of a business economics and its solutions techniques. They also able to understand the driving force behind the change in market price of commodity and its elasticity of demand.

CO 2: Students would be able to understand the economies and diseconomies of scale in production and the different types of costs associated with the production process.

CO 3: Students would be able to understand the different types of markets and its equilibrium level of price and quantity determination process under perfect competition, monopoly, monopolistic competition and oligopoly market.

CO 4: Students would be able to understand the different types of factors of productions and their prices.

Module number Course content: Course content:	Topic	Sub-topics	Text Book	Mapping with Industry and International Academia	Lecture Hours	Corresponding Lab Assignment
M 1	1. The Economic Problem: Scarcity And Choice 2. Demand and Supply 3. Elasticities Of Demand and supply 4. Consumer's Behaviour 5. Indifference Curve Analysis of Demand:	Introduction- The Problem Of Scarcity And Choice- Scarcity Of Resources And The Problem Of Choice- Kinds Of Resources-Types Of Output-Basic Questions And Central Problems Of An Economy- What To Produce-How To Produce :Choice Of Technique Of Production-For Whom To Produce: How To Distribute Output?-What Provision Should Be Made For Economic Growth? What, How, And For Whom: Subject Matter Of Microeconomics-=Choice And Opportunity Cost-Production Possibility Frontier Or Curve- The Law Of Increasing Opportunity Cost-Scarcity, Choice, And Production Possibility Curve-Unemployment And PPF- Productive Inefficiency-Allocative Efficiency: Right – Mix Of Goods- Economic Growth And Production Possibility Curve-Capital Formation And Economic Growth. (pg- 3-19) Introduction-Market And Competition –Utility And Demand-The Meaning Of Demand And Quantity Demanded-The Law Of Demand-Demand Schedule And Demand Curve- Ceteris Paribus Assumption-Derivation Of Market Demand-Market Demand Curve-Reasons For The Law Of Demand-Why Does Demand Curve Generally Slopes Downward?-Exceptions To The Law Of Demand-Factors Determining Demand- Movement Along A Demand Curve And Shifts In Demand Curve- Movement Along The Demand Curve: Extension And Contraction Of Demand- Shifts In The Demand Curve: Increase And Decrease In Demand-Conclusion-Demand Function And Demand Curve –Deriving Market Demand Function. (pg – 105-119) 1. Various Concepts Of Demand Elasticity-Price Elasticity Of Demand-Price Elasticity Of Demand For Different Goods Varies A Good Deal-Measurement Of Price Elasticity- Mid- Point Method-Calculating Percentage Changes – Arc Elasticity Of Demand - Cross And Income Elasticity Of Demand- Some Numerical Problems Of Elasticity Of Demand.(pg- 147- 155)	Principles of Microeconomics, HL Ahuja, S Chand Ch- 1,5,7,9,	International Academia: https://ocw.mit.edu/courses/14-01-principles-of-microeconomics-fall-2018/video_galleries/lecture-videos/ Industry Mapping: Business decision making.	20	Casestudy

		2. Introduction. The Budget Constraints. The Concept of Utility: Total and Marginal Utility. Law of Diminishing Marginal Utility. Consumer's Equilibrium: Principle of Equi-marginal Utility. Derivation of Downward Sloping Demand Curve with Marginal Utility Analysis. (pg – 203-210, 212-216) 3. Assumptions about Consumer Preferences: Indifference Curve Approach. What are Indifference Curves? Marginal Rate of Substitution. Principle of Diminishing Marginal Rate of Substitution. Properties of Indifference Curves. Budget Line or Budget Constraint. Shifts in Budget Line. Consumer's Equilibrium: Maximising Satisfaction. Consumer's Equilibrium. Income Effect: Income Consumption Curve.(pg- 235-242, 243-257)				
2	1. Production Function 2. Theory of Costs	1. Introduction. Production Function. Law of Variable Proportions: Three Stages of Production. Isoquants. Marginal Rate of Technical Substitution. Returns to Scale: Increasing Returns to Scale; Constant Returns to Scale; Decreasing Returns to Scale. Expansion Path (Concepts Only). (pg- 339-346, 353-356,364-371) 2. The Concepts of Cost: Accounting Costs and Economic Costs; Opportunity Cost; Sunk Costs. Short Run and Long Run Defined. Short Run and Long Run. Total, Fixed and Variable Costs in the Short Run. The Short-Run Average and Marginal Cost Curves. Theory of Long-Run Costs: Long-Run Average Cost Curve. Why Long-Run Average Cost Curve is of U-Shape? Economies of Scale. Internal Diseconomies of Scale. (pg- 394-409)	Principles of Microeconomics, HL Ahuja, S Chand Chapters : 17,20	International Academia: https://ocw.mit.edu/courses/14-01-principles-of-microeconomics-fall-2018/video_galleries/lecture-videos/ Industry Mapping: Cost & output decisions	10	Case Study

3	Market Structures i) The Theory Of Firm And Pricing in Perfect Competition ii) Equilibrium Of The Firm Under Perfect Competition iii) Monopoly iv) Price Discrimination v) Monopolistic Competition vi) Oligopoly	i) Market Structure And Concepts Of Revenue- Meaning Of Market-Classification Of Market Structures: Perfect Competition, Monopoly, Monopolistic, Oligopoly- Concepts Of Average Revenue (AR) And Marginal Revenue (MR)-AR And MR Under Perfect Competition-Relationships Between AR And MR Curves. (pg- 431-439) ii) Meaning And Conditions Of Perfect Competition-The Demand Curve Of A Product Facing A Perfect Competitive Firm-Meaning Of A Firm's Equilibrium-Firm's Equilibrium Under Perfect Competition: MR-MC Approach-Second Order Condition For Equilibrium Of The Firm-Short Run Equilibrium Of The Firm Under Perfect Competition : Maximizing Profits, Maximizing Losses, Deciding To Shut Down- Long Run Equilibrium Of The Firm Under Perfect Competition.(pg- 461-472) iii) Monopoly: Its Meaning and Conditions. The Nature of Demand and Marginal Revenue Curves under Monopoly. Price-Output Equilibrium under Monopoly. (pg- 503-507) iv) Meaning of Price Discrimination. Degrees of Price Discrimination: Price Discrimination of the First Degree, Price Discrimination of the Second Degree, Price Discrimination of the Third Degree.(pg- 530-538) v) Product Differentiation and Monopolistic Competition. Important Features of Monopolistic Competition. Price-Output Equilibrium under Monopolistic Competition. Excess Capacity under Monopolistic Competition (Concepts Only).(pg- 556-564) vi) Characteristics. Indeterminate Pricing and Output. Price Leadership (Only Meaning and Characteristics). Collusive Oligopoly (Meaning and Characteristics Only). Kinked Demand Curve.(pg-582-599)	Principles of Microeconomics, HL Ahuja, S Chand Chapters : 21, 23, 26, 27,29,30	International Standards https://ocw.mit.edu/courses/14-01-principles-of-microeconomics-fall-2018/video-galleries/lecture-videos/ Industry Mapping: <i>Understanding different market structures and how different markets work</i>	20	Cas e Study
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4	1) Concept of Rent 2) Theory of Interest 3) Theory of Profit	i) Introduction. Ricardian Theory of Rent: Scarcity Rent: Rent as Surplus over Cost of Production - Differential Rent. (pg- 726-734) ii) Introduction. Classical Theory of Interest. Loanable Funds Theory of Interest. Keynes's Liquidity Preference Theory of Interest.(pg- 746-763) iii) Introduction. Innovations and Profits: Schumpeter's Theory of Profits. Risk, Uncertainty and Profits: Knight's Theory of Profits.(pg- 764-770)	Principles of Microeconomics, HL Ahuja, S Chand Chapters : 41, 42, 764	International Standards https://ocw.mit.edu/courses/14-01-principles-of-microeconomics-fall-2018/video-galleries/lecture-videos/ Industry Mapping: Determination of factor prices	10	Casestudy
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TEXTBOOK: *Principles of Microeconomics, HL Ahuja, S Chand*

CO-PO Mapping:

CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8
BBA105-CO1	3	2	3			2	1	
BBA105-CO2	2	3	3				2	
BBA105-CO3	2	3	2				2	
BBA105-CO4	2	3	2				2	

1= Low(Slight) 2=Moderate(Medium) 3= Substantial (High)

PO & PI Mapping:

PO1: Assessment of Choices Students will develop the capability to assess alternate managerial choices and come up with optimal solutions.	
Competency	Indicators
1.1 Demonstrate competencies in Business Construction Model & Decision- Making Model 1.2 Demonstrate competencies in evaluation of each of the alternatives	1.1.1. Ability to take up analytical approach for problem solving, 1.1.2. Ability to take into consideration minute details and factors that influences a business. 1.2.1 Ability to weigh the pros and cons of each of the alternatives or options available to a functional area of a business.
PO 2 : Identification of the Nature of a Problem Area Students will be able to apply their conceptual understanding of marketing, finance and human resources in the real world.	
Competency	Indicators
2.1. Demonstrate an ability to identify an area that requires problem solving. 2.2 Demonstrate an ability to assess the business environment and understand their impact on the business.	2.1.1 Ability to evaluate problem statement and contribute towards problem solving methods, 2.1.2 understanding a problem or issue belong to demand analysis. 2.2.1 To be able to identify the different types of demand elasticity which influence the decision-making process.
PO 3 : Decision Making Skills Students will develop decision making skills with the help of analytical and critical thinking ability.	
Competency	Indicators
3.1 To be able to demonstrate the different aspects that can get influenced by the decision taken within the business. 3.2 To be able to demonstrate the optimal	3.1.1 Capability of identify the different types of costs and production, 3.1.2 Follow up the changes of market structures and its applications

solution or close to an optimal solution to a given managerial problem.	3.2.1 Reaching to a solution and evaluating it after observing the changes
PO6: Integration of Functions: Students will be able to integrate functional areas of management for planning, implementation and control of business decisions.	
Competency	Indicators
6.2 Demonstrate the identification of changing trends in a business and operation of the functional areas accordingly.	6.2.1. Ability to study the changes in preferences of customers 6.2.2. Study in the changes in political & technological environment
PO7: Deployable Skill set: Students will develop deployable skills parallel to the chosen functional/specialized area.	
Competency	Indicators
7.1 Demonstrating the ability to identify the nature of a problem appearing during the course of business. 7.2 Demonstrating the ability to apply the learned skill set as when required.	7.1.1 Acknowledgement of the existence of a problem, 7.1.2 Deciding the overall nature of the problem and its minor details. 7.2.1. Ability to implement the required know-how as when necessity arises.

COURSE NAME: ENGLISH I

COURSE CODE: BLW103

- Module I: Grammar and Translation

6L

- a. Construction of sentences with there is, there are, it is etc.
- b. Negative and Interrogative sentences
- c. Usage of articles, tenses, prepositions, and modals etc.
- d. Translation of sentences, & passages from Bengali/Hindi to English and vice versa
- e. Writing for clarity and Conciseness (Avoiding, repetition & ambiguity)
- f. Use of appropriate words
- g. Rearrangement of sentences

- Module II: Common Errors in English

6L

- a. Errors in use of parts of speech
- b. Common Errors in usage
- c. Correct usages with regard to tenses
- d. Subject verb concord
- e. General errors in Sentence Constructions

- Module III: Vocabulary building

7L

- a. Synonyms, Antonyms, use of appropriate words
- b. Words often confused/ Homonyms & Homophones
- c. Foreign words used in law
- d. Idioms & Phrases
- e. Legal terms and maxims (Attached in the-end of the syllabus)

- Module IV: Reading and discussion of law related articles and excerpts 10L
 - a. The law and the lawyers by M.K. Gandhi
 - b. Justice (John Galsworthy) – Trial Scene (Act II)
- Module V: Writing skills 6L
 - a. Writing correctly (Grammar, Punctuation)
 - b. Paragraph Writing
 - c. Letters – Structure & Layout (Business & Official letters)
 - d. Essay writing
- Module VI: Presentation Techniques 5L
 - a. Preparing PowerPoint presentations
 - b. Preparing for class-room presentations
 - c. Resume writing
 - d. Impromptu speeches

Books Recommended

1. Bansal, R.K. and J. B. Harrison. *Spoken English for India: A Manual of Speech and Phonetics*, Hyderabad: Orient Longman, 1983.
2. S. Pit Corder, *An Intermediate English Practice Book*, Orient Longman, Hyderabad, 1996.
3. S.C.Tripathi, *Legal Language, Legal Writing and General English*, Central Law Publications, New Delhi, 2005.
4. Thomson and Martinet, *A practical English Grammar*, OUP, Mumbai, 1970.
5. Wren and Martin, *English Grammar and Composition*, S. Chand, Delhi, latest edition.
6. *The Merchant of Venice* (Act–IV, the court scene) – William Shakespeare
7. Gandhi BM, *Legal Language and Legal Writing*
8. Raymond Murphy, *Intermediate English Grammar*, Cambridge University Press
9. M.K. Gandhi, *The Story of my Life*
10. K. Gandhi, *Law and Lawyers*

COURSE OUTCOME (CO) – PROGRAMME OUTCOME (PO) MAPPING:

COURSE OUTCOMES:

1. After completing the course the students shall be able to understand English better,
2. The students will be able to write English accurately and speak fluently.
3. Their strength in English language would help them participate actively in debates and simulations and their knowledge of legal vocabulary,
4. Intensive knowledge in legal terms and legal maxims will help them to understand legal concept better and also give them ability to write in a legal context.

MAPPING:

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11	PO12
CO1						3	3	2		3		
CO2	2					3	3	2	2	3		
CO3		3	3			2	2	3	3	3		
CO4		3	3		1	2						



University of Engineering and Management
Institute of Engineering & Management, New Town Campus
University of Engineering & Management, Kolkata



Syllabus for 1st Year BB.A.LL. B (1st Semester)

Subject Name: Law of Torts

Credit: 4

Lecture Hours: 60

Subject Code: BLW105

Introduction

Every day people drive cars, run businesses, build factories, write articles and post online and every so often, one person's act injures another. When a careless driver knocks down a pedestrian, a factory's fumes poison a neighbouring locality, a newspaper publishes a damaging falsehood, or a hidden spring-gun wounds an intruder, the law must decide who should bear the loss. Welcome to the Law of Torts.

A "tort" is a civil wrong an injury to a person, their reputation or their property for which the law provides a remedy, most often compensation. Unlike a crime, which is a wrong against society, a tort is a wrong between individuals; and unlike a contract, the duties it enforces are imposed by law itself, owed by each of us to everyone around us. Shaped case by case over centuries from the spiteful water dispute in *Mayor of Bradford v. Pickles*, to the decomposed snail in a ginger-beer bottle in *Donoghue v. Stevenson*, to India's own landmark on absolute liability in *M.C. Mehta v. Union of India* tort law is one of the most vivid and human branches of the legal system.

Across this semester you will explore how courts balance freedom with responsibility: the general principles and defences, vicarious, strict and absolute liability, negligence and nuisance, defamation and trespass, and the newest frontiers of cyber torts and statutory liability under the Motor Vehicles and Consumer Protection Acts. By the end you will not merely know the rules you will think like a lawyer: spotting wrongs, weighing duties, and arguing who should pay when things go wrong.

COURSE OUTLINE

Module number	Topic	Sub-topics	Mapping with Industry and International Academia	Lecture Hours	Corresponding Cases
1	General Principles of the Law of Torts and Parties	Nature, Scope and General Principles a) Definition and nature of Law of Torts, Interest Protected by law of Torts – whether Law of tort or law of torts. violation of duty imposed by law, duty which is owed to people generally (in rem) b) <i>damnum sine injuria</i> and <i>injuria sine damno</i> ; Tort distinguished from crime, breach of contract, breach of trust; c) Law of torts in American Jurisprudence, India- Principles of justice equity and good conscience, Changing scope of law of torts d) Principles of Liability – Fault; e) Wrongful intent; Negligence; f) Liability without fault; Ubi Jus Ibi Remedium, g) Place of motive in torts. Standing and Capacity a) Who may sue –	https://crsreports.congress.gov/product/pdf/IF/IF11291 https://courses.lumenlearning.com/suny-monroe-law101/chapter/general-law-of-torts/ https://www.law.cornell.edu/wex/standing https://onlinelibrary.wiley.com/doi/epdf/10.1111/1468-2230.12899	10	• <i>Ashby v. White</i> (1703)2 LR 938 • <i>Rudal Shah v. State of Bihar</i>, AIR 1983 SC 1086, • <i>Saheli v. Commissioner of Police, Delhi</i> AIR 1990 SC 513; • <i>Gloucester Grammar School case</i> (14190 V.B. Hill 11.) • <i>Mayor of Bradford Corporation v. Pickles</i> (1895) AC 587; • <i>Bhim Singh v. State of Jammu & Kashmir</i> AIR 1986 SC 494; • <i>Usha Ben v. BhagyaLaxmiChitraMandir</i>, AIR 1978 Guj

		aggrieved individual – class action – social action group; b) Statutes granting standing or groups c) Who can be sued and who cannot be sued			
2	General Defences and Remedies in Tort	General Defences in Actions for Torts a) Justification – <i>Volenti non fit injuria</i> ; b) Necessity, private and public; c) Plaintiffs default; d) Act of God; \ e) Inevitable accident; f) Private defence; g) Statutory authority; h) Judicial and quasi-judicial acts; i) Parental and quasi-parental authority, mistake, j) Act of third party. k) Extinguishment of Liability in Certain Situation – <i>Actio personalis moritur cum persona</i> – exceptions; l) Waiver and acquiescence; m) Release; Accord and satisfaction; Limitation.	https://articles.manupatra.com/article-details/Volenti-Non-Fit-Injuria-An-Analysis https://www.legalmatch.com/law-library/article/remedies-in-tort-law.html https://lexforti.com/legal-news/damages-under-tort-law/	09	• <i>Hall v. Brookland Auto Racing Club</i>; • <i>Smith v. Backer</i> (1981) AC 325; • <i>Stanley v. Powell</i> (1891) 11 Q.B. 86; • <i>Heynes v. Harwood</i> (1935) 1 KB 146 • <i>Nirmal Chandra Sanyal v Municipal Commr. Pabur</i> AIR 1936 Cal 707 • <i>Mayor of Bradford Corporation v. Pickles</i> (1895) AC 587 • <i>Bird v Holbrook</i> (1828)

		Legal Remedies a) Legal remedies, Award of damages – simple, special, punitive. Unliquidated Damages – Shortened Expectation of Life, Injunction, Specific restitution of property; b) Extra-legal remedies- self-help, re-entry on land, re-capture of goods, distress damage franchise and abatement of nuisance			
3	Vicarious, Strict and Absolute Liability	Vicarious Liability a) Basis, scope and justification; b) Express authorization; Ratification; c) Abatement; Special Relationships: Master and servant – arising out of and in the course of employment – who is master? – the control test – who is servant? – borrowed servant – independent contractor and servant, distinguished;	https://www.jklaws.in/admin_panel/files/9201727044542.pdf https://www.law.cornell.edu/wex/strict_liability https://docs.manupatra.in/newsline/articles/Upload/2D83321D-590A-4646-83F6-9D8E84F5AA3C.pdf	11	• <i>Lucknow Development Authority v M.K. Gupta</i> AIR 1994 1 SC 243; • <i>State of Rajasthan v. Vidyawati Devi</i> AIR 1962 SC 933 • <i>Donoghue v. Stevenson</i>, 1932, AC 562; • <i>Kasturi Lal v. State of U.P.</i> AIR 1965 SC 1039; • <i>Nicholls v. Marshland</i> (1876) 2 Ex.D. 1 • <i>Smith v. London and South Western Railway Co.</i> (1870) LR 6 • <i>Peninsular and Steam Navigation Co. Secretary of State for , India</i> (1861) 5Bom. H.C.R. App. 2; • <i>Lloyd v. Garmagh Smith & Co.</i> (1912) AC 716 • <i>Rylands v. Fletcher</i>, Liability, • <i>M. C. Mehta vs. UOI</i>, 1987 AIR

		d) Principal and agent; Corporation and principal officer, e) Doctrine of Sovereign Immunity in reference to the Crown Proceedings Act 1947, Federal Torts Claims Act 1946 & Article 300 of the Indian Constitution, Joint Tortfeasors, joint and several liabilities in payment of damages Strict and Absolute Liability a) The rule in <i>Rylands v. Fletcher</i>, Liability for harm caused by inherently dangerous industries. b) Development of Law beyond Strict Liability, Absolute Liability <i>M. C. Mehta vs. UoI</i>.			965 • <i>Indian Council for enviro legal action v. UOI</i> AIR 1996 SC 1446
4	Specific Torts against Persons, Property and in Cyberspace	Torts against Persons and Personal Relations a) Assault, battery, False imprisonment; b) Defamation – libel, slander including law relating to privileges E-defamation; c) Freedom of speech and expression and liability for defamation in civil and criminal law ,	http://student.manupatra.com/Academic/Abk/Law-of-Torts/chapter9.htm https://courses.lumenlearning.com/suny-monroe-law101/chapter/general-law-of-torts/ https://www.law.berkeley.edu/files/bclt_AnnualReview_Cyberspace_Final.pdf	14	

		d) Marital relations, parental relations, master and servant relations; e) Malicious prosecution; Wrongs Affecting Property a) Trespass to Land, Trespass ab initio, Dispossession; b) Nuisance: Definition, Essentials and Type Acts which Constitute Nuisance – Obstructions of Highways, Pollution of Air, Water, Noise, and Interference with Light and Air. c) Movable Property – Trespass to Goods; Torts Against Business Interests – Injurious Falsehood, Misstatements, Passing off, injury to patent, copyrights, trademark. Emerging Areas: Cyber Tort a) Emerging Trends in the law of tort for example, wrongs relating to Domestic Rights, viz marital rights, parental rights, domestic violence,			
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		seduction of female child etc. b) Rights in Cyberspace, Cybertrespass, Cyberstalking, Spamming, Invasion of Privacy in Cyberspace, Cyber libel, Cybersquatting. c) Product liability in a hi-tech environment Jurisdiction in Cyber tort			
5	Negligence, Nuisance and Remoteness of Damage	Negligence, Contributory Negligence and Nuisance a) Basic concepts, Theories of negligence, Standards of care, duty to take care, carelessness, inadvertence, Doctrine of contributory negligence, Last Opportunity Rule, <i>Res ipsa loquitor</i> and its importance in contemporary law; b) Liability due to negligence: different professionals; c) Liability of common carriers for negligence; Product liability due to negligence: liability of manufacturers and business houses for their products. Nervous	https://ijcrt.org/papers/IJCR T1705097.pdf https://www.ijlpa.com/files/ugd/5f2b28_4d96f38e6e5741df8ed2201f45f2f2e1.pdf?index=true https://www.oxbridgenotes.co.uk/law_cases/the-wagon-mound-1	10	• <i>Jay Laxmi Salt Works (P) Ltd. V. State of Gujarat</i> 1994(4) SCC 1; • <i>Dr. Laxman V. Dr. Trimbak</i> AIR 1969 SC 128; • <i>Davis v. Redcliffe</i>, (1990) 2 AER 536; <i>F V. Birkshire Health Authority</i> (1989) 2 All ER 545 (HL); • <i>Maynard V. Midlands Health Authority</i> (1985) 1 All ER 635 (HL); • <i>Achutrao Haribhau Khodwa V. State of Maharashtra</i> AIR 1996 SC 2377 ; • <i>M.P. State Road Transport Corp. v. Basantibai</i> (1971) MPLJ 706 (DB); • <i>Indian Air Lines v. Madhuri Chaudhri</i> AIR 1964 Cal. 252; • <i>Glasgow Corporation v. Muir</i> (1943) AC 448; • <i>Municipal Corporation of Delhi v. Subhagwati</i> AIR 1966 SC 1750; • <i>Ratlam Municipality v. Vardhichand</i> (1980) 4 SCC 162 Re Polemise Case

		shock. d) History of Nuisance, Nuisance and interference with real rights, remedy for nuisance, public nuisance Remoteness of Damage d) Various principles for fixing the liability and to ascertain the damages for the wrong committed viz “But for Test”, “Directness Test” (In Re Polemise Case) and the “Doctrine of Reasonable foresight” (The Wagon Mound Case).			The Wagon Mound Case
6	Statutory Tort	1. Motor Vehicles Act, 1988, liability without fault, Insurance of Motor Vehicles (Ss.145-164), Claims Tribunal (Ss. 165-169), (Ss. 170-173) • Motor Vehicles (Amendment) Act, 2019 • Chapter-X Liability without Fault (Ss.140-144) 2. Consumer Protection Act, 2019: concept of consumer, whether statutory and govt.	https://www.lkouniv.ac.in/site/writereaddata/siteContent/202003281533580196varun_Consumer_Protection_Act_2019.pdf	06	

		services has to be included- definition as provided under the Act			
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Books Recommended:

- Ratanlal & Dherajlal, Law of Torts
- R K Bangia, Law of Torts, 26th edn, Allahabad Law Agency, 2021
- Oughton, David and Harvey, Barbara, Law of Torts, Oxford University Press, 8th Edition, 2015.
- Singh, Guru Prasanna. Ratanlal & Dherajlal's Law of Torts, 26th ed. New Delhi: Wadhwa & Co, 2013.
- Jones, Michael A. Text book on Torts. New Delhi: Lawman. 1995.
- Lakshminath, A. and Sridhar M. Ramaswamy Iyer's Law of Torts, 10th ed. New Delhi: Lexis nexis, 2007.
- Weir, Tony. Introduction to Tort Law, 2nd ed. New York: Oxford University Press, 2006.
- Pillai, P. S. A. Law of Tort. 9th ed. Lucknow: Eastern Book-Co., 2004.
- Dugdale, Anthony, ed. Clerk & Lindsell on Torts, 19th ed. London: Sweet & Maxwell, 2006.
- Howarth, D. R., Hepple Howarth, and Mathews. Tort: Cases & Materials. London: Oxford University Press, 2005.
- Weir, Tony. Case book on Tort. 10th ed. London: Sweet & Maxwell, 2004.
- Rogers, W. V. H. Winfield & Jolowicz on Tort, 7th ed. London: Sweet & Maxwell, 2006.
- Harpwood, Vivenne. Law of Tort. London: Cavendish, 1994.
- Giliker, Paula. Tort. London: Sweet & Maxwell, 2008.
- Rogers, W. V. H. Winfield & Jolowicz on Tort. 7th ed. London: Sweet & Maxwell, 2006.
- Brazier, Margaret. Street on Torts. 9th ed. London: Butterworths, 1993.
- Epstein, Richard. Torts. New York: Aspen Law & Business, 1999.
- Samuel, Geoffrey. Tort: Cases & Materials. 2nd ed. London: Sweet & Maxwell, 2007.

COURSE OUTCOME (CO) – PROGRAMME OUTCOME (PO) MAPPING:

COURSE OUTCOMES:

1. Describe the nature, scope and foundational principles of the law of torts, distinguishing tortious liability from crime, contract and breach of trust, and identifying who may sue and be sued. (Module 1)
2. Apply the general defences and the legal and extra-legal remedies available in a tort action to given factual situations. (Module 2)
3. Analyse the principles of vicarious, strict and absolute liability and differentiate their application across master-servant, governmental and hazardous-industry contexts. (Module 3)

4. Examine specific torts affecting persons, property and cyberspace and apply the relevant doctrines to contemporary and emerging disputes. (Module 4)
5. Evaluate liability in negligence and nuisance and assess the competing tests for remoteness of damage. (Module 5)
6. Interpret the statutory torts under the Motor Vehicles Act, 1988 and the Consumer Protection Act, 2019 and formulate reasoned solutions to claims arising thereunder. (Module 6)

MAPPING:

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11	PO12
CO1	3			3		2						1
CO2		2	3		2		3					2
CO3		3	2		1	1						1
CO4	3	2	3	2	3		1					
CO5												
CO6												



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Syllabus for 1st Year BB.A.LL.B (1st Semester)

Subject Name: Legal Method Credit: 4

Lecture Hours: 60

Subject Code: BLW106

Module number	Topic	Sub-topics	Mapping with Industry and International Academia	Lecture Hours	Corresponding Cases
1	MEANING AND CLASSIFICATION OF LAWS	a. Meaning and definition; Functions of law; b. Classification of laws; c. Public and Private Law, Substantive and Procedural Law, Municipal and International Law.	https://law.uok.edu.in/Files/5ce6c765-c013-446c-b6ac-b9de496f8751/Custom/jurisprudence-Unit-I.pdf	4	

2	SOURCES OF LAW	a. Meaning; Primary and Secondary sources; Custom; b. Precedent- Categories of precedents, dissenting and concurring opinion, overruling of judgments, Article 141 of the Constitution; c. Stare decisis, Ratio decidendi- Tests to determine ratio decidendi, obiter dictum; Legislations, Juristic writings; d. Justice, Equity and Good Conscience, International law as a source of Municipal Law.	https://www.cacsnetwork.co.in/assets/uploads/products/JIGL.pdf	10	
3	INDIAN LEGAL SYSTEM	a. Structure of Indian Legal System: Rule of Law, Institutions of Law, Legislature, Executive, Judiciary b. Hierarchy of Indian Courts c. Method of Dispute Resolution: Adversarial, Inquisitional; Alternate Dispute Resolution Mechanism d. Legal Remedies: Punishment, compensation, Specific Relief, Injunction, Writ e. Challenges facing the	https://www.mcrhrdi.gov.in/89fc/study%20material/L-Civil%20Legal%20Remedies.pdf	10	

		Indian Legal System	https://www.tnsja.tn.gov.in/article/Challenges%20to%20the%20Indian%20Judiciary%20-%20Ranjan%20Gogoi.pdf		
4	MEANING & OBJECTIVES OF LEGAL RESEARCH	a. Kinds of Legal Research: Doctrinal or Traditional Research v. Non-Doctrinal or Empirical Research; b. Descriptive v. Analytical Research; Applied v. Fundamental Research; Quantitative v. Qualitative c. Research; Conceptual v. Empirical; Difference between Research Methods and Research Methodology d. Legal Materials: Primary, Secondary and Law Library Research and Collection of Data; Reading of Case e. Laws, Case Analysis and preparation of briefs through Illustrations; f. Techniques of Legal Research: Sampling	https://chilot.wordpress.com/wp-content/uploads/2011/06/legal-research-methods.pdf	10	

		Design Technique; Measurement and Scaling Technique; g. Observation Method; Interview Method, Report Writing, Formulation of Problems h. Format of Citation and Bibliography as per Bluebook Standards; Plagiarism			
5	BASIC CONCEPTS IN LOGIC AND LEGAL REASONING	a. Propositions, Arguments, Explanations, Case Method, Socratic and Clinical method; Deductive and Inductive methods b. Legal materials – Case law, Case Briefing; Statutes, Reports, Journals, Manuals, Digests etc.; Use of Law Library; c. Importance of legal research;	https://law.hofstra.edu/pdf/academics/journals/lawreview/lrv_issues_v35n04_bb2.walker.35.4.final.pdf https://www.ijrls.in/wp-content/uploads/2021/03/IJR-LS-1383.pdf https://nja.gov.in/Concluded_Programmes/2019-20/SE-05_2019_PPTs/6.LANDMARK%20JUDGMENTS%20OF%20THE%20SUPREME%20COURT%20PLAIN.pdf https://cic.gov.in/sites/default/files/court%20orders/SCF%20final_merged.pdf https://www.sconline.com/blog/post/2024/01/01/top-judgments-of-2023-from-supreme-court-legal-news/	6	Abrogation of Article 370 of the Constitution of India - 2023 INSC 1058 Justice K.S. Puttaswamy and Anr. vs. Union of India (UOI) and Ors. (2019) 1 SCC 1 Navtej Singh Johar vs. Union Of India , (2018) 10 SCC 1(2018) Shayara Bano vs. Union of India (2017) 9 SCC 1 Bandhua Mukti Morcha v. Union of India (1984) 3 SCC 161

Books Recommended:

1. G.V. Ajjappa, Sumeet Malik , “Legal Method – An Introduction,” EBC Reader
2. J. Mahalakshmi, P. Balamurugan, “Legal Research Methodology,” EBC Reader

COURSE OUTCOME (CO) – PROGRAMME OUTCOME (PO) MAPPING:**COURSE OUTCOMES:**

1. Have an elementary understanding of the debates around the nature of law.
2. Be able to distinguish between the major kinds of law, legal systems and institutions.
3. Acquire the ability to identify legal issues and principles underlying any given factual situation, and to undertake and present research on such issues.
4. Know the various sources of law and be able to synthesise such sources and use them to formulate arguments in their research
5. Be familiar with legal research sources and tools and basic techniques of legal and logical reasoning

MAPPING:

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11	PO12
CO1	✓	✓			✓	✓						✓
CO2	✓					✓						✓
CO3		✓		✓	✓		✓					✓
CO4	✓	✓	✓	✓			✓					
CO5	✓				✓		✓					✓

Subject Name: Principles and Practices of Management Credit: 4

Lecture Hours: 48

Subject Code: BLW107

COURSE OBJECTIVES:

1. To enable the students to study the evolution of Management,
2. To study the functions and principles of management.
3. To learn the application of the principles in an organization.
4. To enable the effective and barriers communication in the organization

COURSE OUTCOMES:

- CO 1: Students will be able to understand the fundamental concept of management and its importance in the practical world.
- CO 2: Students will be able to identify, define and solve management related problems.
- CO 3: Students will understand the contemporary issues and will get some wider exposure with respect to the global perspective.
- CO 4: Demonstrate how the different concepts of management gets practiced in organizations and evaluate them to identify scope of improvement

Module number	Topic	Sub - topics	Mapping with Industry and International Academia	Lecture Hours	Text Book	Corresponding Lab Assignment
1	Management : Science and Theory, Management : Process	Definition of Management: Its Nature & Purpose. Managing: Science or Art The Evolution of Management Thought The Functions of Management, managerial Functions at Different Organizational Levels. Managerial Skills. The Managerial Roles Approach – Interpersonal Roles, Informational Roles , Decisional Roles.	International Academia: https://ocw.mit.edu/courses/15-270-ethical-practice-leading-through-professionalism-social-responsibility-and-system-design-spring-2016/ Industry Mapping: Industry specific managerial skills and roles.	10	Chapter – 1 and 2, Principles and practices of management by L. M. Prasad. Sultan Chand and Sons Publications Chapter -2 and 3, Principles of Management , V.S.P Rao, Himalaya Publishing House	1. Case Study on role of a manager for better business outcomes .

2	Essentials of Planning and Management by Objectives, Strategies, Decision Making	Concept, Types of Plans, Steps in Planning , Objectives – The nature of objectives, how to set objectives, The Strategic Planning Process, The Portfolio Matrix: A Tool For Allocating Resources, The Importance and Limitations of Rational Decision Making , Development of Alternatives and Limiting Factor, Evaluation of Alternatives , Selecting an Alternative	International Academia: https://ocw.mit.edu/courses/15-965-technology-strategy-for-system-design-and-management-spring-2009/resources/mit15_965s09_case21/ Industry Mapping: Optimum allocation of available resources for an organization to meet the objective of the organization.	10	Chapter – 5,6 and 7, Principles and practices of management by L. M. Prasad. Sultan Chand and Sons Publications	2. Case Study on managerial decision making process
3	The Nature of Organizing and Reengineering, Line/ Staff Authority and Decentr	Formal and Informal Organization Organizational Division: The Department, Organizational Level and Span of Management. Brief concept of Reengineering Line/ Staff Concepts and Functional Authority. Concept of Centralization and Decentralization	International Standards https://ocw.mit.edu/courses/11-958-getting-things-implemented-strategy-people-performance-and-leadership-january-iap-2009/resources/slides2/	10	Chapter – 8, Principles and practices of management by L. M. Prasad. Sultan Chand and Sons Publications Chapter – 15, Organization al behavior.	3. Case Study on concepts of organizational division

	alization		Industry Mapping: In the present day dynamic business environment, identifying the nature of organizing best suited for the specific business		18th ed, Stephen P. Robbins, Timothy A. Judge & Neharika Vohra. Pearson	
4	Motivation, Leadership, The System and Process of Controlling, Managing Change	An Early Behavioural Model: Mc.Gregor's Theory X and Y, Maslow's Hierarchy of Needs Theory, Herzberg's Motivation-Hygiene Theory, The Expectancy Theory of Motivation – The Vroom Theory and Practice, Defining Leadership, Approaches – Trait Approaches to Leadership, Situation or Contingency Approaches to Leadership – Fedler's Contingency Approach to Leadership, Transactional and Transformational Leadership The Basic Control Process, Benchmarking, Control as a Feedback System, Real Time	International Standards https://ocw.mit.edu/courses/15-316-building-and-leading-effective-teams-summer-2005/resources/leader_dev/ Industry Mapping: Employee motivation, Approach to leadership, Organizational change	18	Chapter – 7, 8, 12 Organizational behavior. 18th ed, Stephen P. Robbins, Timothy A. Judge & Neharika Vohra. Pearson Chapter - 24, Principles of Management, V.S.P Rao, Himalaya Publishing House	4. Case study on concept of organizational change. 5. Case study on the concept of leadership

		Information and Control Feed-forward and Preventive Control, The Balanced Scorecard, Concept of Gantt Chart, PERT. Techniques for Initiating Change, Resistance to Change, Lewin's Change Management Model				
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TEXTBOOK:

1. Principles and practices of management by L. M. Prasad. Sultan Chand and Sons Publications
2. Organizational behavior. 18th ed, Stephen P. Robbins, Timothy A. Judge & Neharika Vohra. Pearson
3. Principles of Management, V.S.P Rao, Himalaya Publishing House

REFERENCE BOOKS:

1. Essentials of Management An International and Leadership Perspective: Harold Koontz and Heinz Weihrich , Edition- ninth, McGraw Hill
2. Organizational behavior. 13th ed, Stephen P. Robbins, Timothy A. Judge & Seema Sanghi. Pearson

LinkedIn Learning:

1. <https://www.linkedin.com/learning/business-fundamentals-for-customer-success-managers/principles-of-business-management-drivers-for-change?u=229219690>

2. <https://www.linkedin.com/learning/business-fundamentals-for-customer-success-managers/principles-of-business-management-drivers-for-change?u=229219690>

NPTEL:

Working In Contemporary Teams

<https://nptel.ac.in/courses/110106167>

CO-PO Mapping:

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8
CO1			2		2	3		3
CO2			3		2	2		3
CO3			2		3	2		3
CO4			2		3	2		3

3= Strong 2=Average 1=Weak

PO & PI Mapping:

PO 1 :Students will develop the capability to assess alternate managerial choices and come up with optimal solutions.	
Competency	Indicators
1.1Demonstrate competencies in Business Construction Model & Decision-Making Model	1.1.1. Ability to take up analytical approach for problem solving,

1.2 Demonstrate competencies in evaluation of each of the alternatives	1.1.2. Ability to take into consideration minute details and factors that influences a business. 1.2.1 Ability to weigh the pros and cons of each of the alternatives or options available to a functional area of a business.
PO 4 :Communications skills will be enhanced in Synchronization with the functioning of the business analytics algorithms	
Competency	Indicators
4.1 To demonstrate the ability to Make effective communication	4.1.1Ability to choose appropriate words while making verbal communication
4.2 To Demonstrate the ability to pursue stakeholders and enhancing the convincing skills	4.1.2 To be able to select proper language and words when making written communication
PO5 :: Students will develop the capability of functioning efficiently within the teams	
Competency	Indicators
5.1 To be able to demonstrate the importance of adjustment and the importance of concentrating other group members' opinion.	5.1.1 The ability to apply the behavioral science when functioning within the group.
PO 6: Students will be able to integrate functional areas of management for planning, implementation and control of business decisions	
Competency	Indicators
6.1 Demonstration of the ability to identify gaps in a business strategy ,and to be able to close the gaps.	6.1.1. Continuation of Professional development and observational skills,
	6.1.2. Using rational approach towards an issue.
6.2 Demonstrate the identification of changing trends in a business and operation of the functional areas accordingly.	6.2.1. Ability to study the changes in preferences of customers
	6.2.2. Study in the changes in political space & professional environment.

PO 8: Students will develop the capability to demonstrate increased level of sensitivity towards areas that require ethical and moral addressing during the course of business.	
Competency	Indicators
8.1 To demonstrate the ability to identify that there is a moral dilemma in professional space. 8.2 Demonstration of the ability to solve the moral dilemma in professional space.	8.1.1. The ability to identify the confusion or the dilemma that is inexistence. 8.2.1. Ability to select the best path that will serve to a big interest of the stakeholders and the society.

Subject Name: Indian Knowledge System (IKS)

Credit: 2

Lecture Hours: 24

Subject Code: BLW182

[Study Material](#)

[AICTE Open course ware](#)

[NPTEL](#)

COURSE OBJECTIVES:

1. Creating awareness amongst the youths about the true history and rich culture of the country.
2. Understanding the scientific value of the traditional knowledge of Bhārata.
3. Promoting the youths to do research in the various fields of Bhāratīya knowledge system.
4. Converting the Bhāratīya wisdom into the applied aspect of the modern scientific paradigm.
5. Adding career, professional and business opportunities to the youths.

COURSE OUTCOMES:

CO 1: Understand the diverse paths of spirituality in Bhartiya culture, including Gyaan Marg, Bhakti Marg, Karm Marg, and Yog Marg, and recognize their significance in individual and collective spiritual growth

CO 2: Evaluate the Bhartiya philosophy of life derived from Shastras and analyze its implications for contemporary Bhartiya lifestyles, fostering a deeper understanding of the connection between spirituality and everyday life.

CO 3: Demonstrate knowledge of various Indian knowledge systems, such as Ayurveda, Vedic sciences, Yoga, Vedanta, and Jyotish, and appreciate their contributions to human knowledge and well-being.

CO 4: Analyze the Bhartiya wisdom related to life sciences, including physics, chemistry, and botany, as described in ancient texts, and understand their relevance and potential applications in contemporary scientific research.

Module No.	Topic	Sub topics	Mapping with Industry and International Academia	Lecture Hours	Corresponding Lab Assignment	Text Book Chapter No.
1	Indian Knowledge System – An Introduction, The Vedic Corpus, and Wisdom through the Ages	1. What is IKS? 2. Why do we need IKS? 3. Organization of IKS 4. Historicity of IKS 5. Some salient aspects of IKS 6. Introduction to Vedas 7. A synopsis of the four Vedas 8. Sub-classification of Vedas 9. Messages in Vedas 10. Gateways of ancestral wisdoms 11. Introduction to Purāṇa 12. The Purāṇic repository	International Academia: <u>AICTE Web Link</u> Industry Mapping: • Application of ancient wisdom in modern management practices. • Understanding historical context for contemporary leadership and decision-making. • Incorporating holistic and ethical approaches derived from IKS in business strategies.	2	1. Case study analysis of a modern business applying principle from the Vedic corpus.	Chapter- 1,2,3,4 (Mahadevan , B., Bhat Vinayak Rajat, Nagendra Pavana R.N. (2022), “Introduction to Indian Knowledge System: Concepts and Applications”, PHI Learning Private Ltd. Delhi)
2	Number Systems and Units of Measurement	1. Number systems in India – Historical evidence 2. Salient aspects of Indian Mathematics 3. Bhūta-Saṃkhyā system 4. Kaṭapayādi system 5. Measurements for time, distance, and weight 6. Piṅgala and the binary	National Standards <u>AICTE Web Link</u> Industry Mapping: • Integration of ancient numerical systems in modern computing and data processing. • Application of historical measurement techniques in contemporary	3	1. Practical exercise in applying ancient measurement techniques to a real-world scenario in project planning.	Chapter- 6 (Mahadevan , B., Bhat Vinayak Rajat, Nagendra Pavana R.N. (2022), “Introduction to Indian Knowledge System: Concepts and Applications”, PHI Learning Private Ltd. Delhi)

		system	project management and logistics.			
3	Mathematics	1. Introduction to Indian Mathematics 2. Unique aspects of Indian Mathematics 3. Indian Mathematicians and their Contributions 4. Algebra 5. Geometry 6. Trigonometry 7. Binary mathematics and combinatorial problems in ChandahŚāstra 8. Magic squares in India	National Standards <u>AICTE Web Link</u> Industry Mapping: • Use of historical mathematical concepts in financial modeling and risk assessment. • Implementation of ancient algebra and geometry in modern engineering and technology.	3	1. Solve modern algebraic problems using methods from Indian mathematicians. 2. Develop a project using principles of Indian geometry and trigonometry to solve engineering challenges.	Chapter- 8 (Mahadevan, B., Bhat Vinayak Rajat, Nagendra Pavana R.N. (2022), “Introduction to Indian Knowledge System: Concepts and Applications”, PHI Learning Private Ltd. Delhi)
4	Astronomy	1. Introduction to Indian astronomy 2. Indian contributions in astronomy 3. The celestial coordinate system 4. Elements of the Indian calendar 5. Notion of years and months 6. Pañcāṅga – The Indian calendar system	National Standards <u>AICTE Web Link</u> Industry Mapping: • Application of Indian astronomical knowledge in modern space research and astrophysics. • Utilizing traditional	4	1. Create a model of the Indian calendar system and compare it with the Gregorian calendar. 2. Build a simple	Chapter 9 (Mahadevan, B., Bhat Vinayak Rajat, Nagendra Pavana R.N. (2022), “Introduction to Indian Knowledge System: Concepts and Applications”, PHI Learning

		7. Astronomical Instruments (Yantras) 8. Jantar Mantar of Rājā Jai Singh Sawai	celestial coordinate systems in navigation technologies.		e astro nomi cal instru ment inspir ed by the Janta r Mant ar and demo nstrat e its use.	Private Ltd. Delhi)
5	Health Wellness and Psychology	1. Distinguish thought on Health and wellness in Indian system 2. Ayurveda: approach to health 3. Ayurveda: definition of health 4. Tri-doṣas 5. Role of agni in health 6. Sapta-dhātavaḥ: seven-tissues 7. Psychological aspects of health 8. Disease management elements 9. Dinacaryā: daily regimen for health & wellness 10. Importance of sleep 11. Food intake methods and drugs 12. Approach to lead a healthy life	National Standards <u>AICTE Web Link</u> Industry Mapping: • Application of Ayurveda and Indian wellness practices in modern healthcare and lifestyle industries. • Utilizing Indian psychological frameworks in corporate wellness programs and employee mental health.	4	1. Design a daily wellness regimen based on Ayurveda principles for a corporate environment. 2. Create a case study on the implementation of Indian psychological approaches in enhancing workplace productivity and	Chapter 13 (Mahadevan, B., Bhat Vinayak Rajat, Nagendra Pavana R.N. (2022), “Introduction to Indian Knowledge System: Concepts and Applications”, PHI Learning Private Ltd. Delhi)

		13. Indian approach to psychology 14. Basic tenets of Indian psychology 15. The tri-guṇa system & holistic picture of the individual 16. Prakṛti and its evolution and nature of individual 17. The Pañca-kōṣa framework 18. Four states of Consciousness 19. Consciousness studies: An Indian approach			well-being.	
6	Town Planning and Architecture	1. Temple architecture in ancient India, Sculptures, Theatre, Drama and Martial arts traditions, Fairs and festivals, Yoga, 2. Integrated approach to healthcare, 3. Approaches and strategies to the protection and conservation of environment.	National Standards AICTE Web Link Industry Mapping: • Implementation of ancient Indian architectural principles in sustainable urban planning. • Conservation strategies for heritage sites and their adaptation in modern architecture.	4	1. Develop a sustainable urban planning model incorporating ancient Indian architectural techniques.	Chapter 12 (Mahadevan, B., Bhat Vinayak Rajat, Nagendra Pavana R.N. (2022), "Introduction to Indian Knowledge System: Concepts and Applications", PHI Learning Private Ltd. Delhi)

TEXTBOOK: 1. [Mahadevan, B., Bhat Vinayak Rajat, Nagendra Pavana R.N. \(2022\), "Introduction to Indian Knowledge System: Concepts and Applications", PHI Learning Private Ltd. Delhi](#)

REFERENCE BOOKS:

1. Pride of India: A Glimpse into India's Scientific Heritage, Samskrita Bharati, New Delhi.
2. Sampad and Vijay (2011). "The Wonder that is Sanskrit", Sri Aurobindo Society, Puducherry.
3. Acarya, P.K. (1996). Indian Architecture, Munshiram Manoharlal Publishers, New Delhi.
4. Banerjea, P. (1916). Public Administration in Ancient India, Macmillan, London.
5. Kapoor Kapil, Singh Avadhesh (2021). "Indian Knowledge Systems Vol – I & II", Indian Institute of Advanced Study, Shimla, H.P.

CO-POMapping: (PO- As per AICTE)

CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11	PO12
	Engineering Knowledge	Problem Analysis	Design & Development	Analysis, Design, Research	Modern Tool Usage	Society & Culture	Environment & Sustainability	Ethics	Individual & Team Work	Communication	Project Mgt. & Finance	Life Long Learning
BBABB182CO1						3	2	3				3
BBABB182CO2						3	2	3				3
BBABB182CO3						3		3				3
BBABB182CO4						3		3				3

1= Low (Slight) 2= Moderate (Medium) 3= Substantial (High)

IKS Lectures and Videos uploaded on IKS YouTube Channel. ⇒[Link](#)

Study Material and Notes⇒[Link](#)

Subject Name: Business Communication-I

Credit: 2

Lecture Hours: 12

Subject Code: BLW184

[Study Material](#)

[MIT Opencourseware](#)

[NPTEL](#)

[LinkedIn Learning](#)

COURSE OBJECTIVES:

1. Students will learn to apply business communication theory to solve workplace communication issues.
2. Students will learn to demonstrate the communication skills required in the workplace.
3. Students will learn to manage resources effectively and efficiently in a professional context.
4. Students will learn to impart the correct practices of the strategies of effective business interactions.

COURSE OUTCOMES:

CO	Details
1	Students will learn to distinguish among various levels of organizational communication and communication barriers while developing an understanding of Communication as a process in an organization.
2	Students will learn to stimulate their Critical thinking by designing and developing clean and lucid interpersonal skills.

3	Students will learn to understand and apply basic principles of critical thinking, problem solving, and technical proficiency in the development of exposition and argument.
4	Students will gain information-seeking skills and strategies necessary for sustaining in professional/ corporate workplace.

Module number	Topic	Sub-topics	Text Book as per Syllabus	Mapping with Industry and International Academia	Lecture Hours	Corresponding Lab/Case Assignment Study
1	Basics of Communication	• Role of Communication • Defining Communication, • Classification of Communication • Purpose of Communication • Elements of Communication, • Major Difficulties of Communication • Common problems in Two-way communication • Barriers to Communication • Conditions for Successful Communication, • Characteristics of Successful Communication,	The Art and Science of Business Communication: Skills, Concepts, Cases, and Application Fourth Edition by PD Chaturvedi Mukesh Chaturvedi PEARSON Chapter – 1	International Academia: MIT.Edu Industry Mapping: Communication Protocols, Content Strategy, Information Architecture	12	1. Case Study Module 1 B Com.pdf

		Universal Elements in Communication				
2	Communication in Business Environment	- The process of communication: Linear concept, The Shannon-Weaver Model - The two way communication process - Conditions for successful communication - The seven C's of communication - Universal elements in communication	The Art and Science of Business Communication: Skills, Concepts, Cases, and Application Fourth Edition by PD Chaturvedi Mukesh Chaturvedi PEARSON Chapter - 2	International Academia: MIT.Edu Industry Mapping: Signal Transmission Model, Interactive Communication Strategy, Communication Management Plan, Content Marketing Framework	12	2. Case Study Module 2 B Com.pdf
3	Writing Skills	- Applying for Jobs - Writing a CV - The relationship between a Resume and an Application Letter - The Resume of a Recent Graduate - Guidelines for preparing a good CV - Drafting an Application Letter - Business letter - Memo - Notice - Business Report	The Art and Science of Business Communication: Skills, Concepts, Cases, and Application Fourth Edition by PD Chaturvedi Mukesh Chaturvedi PEARSON Chapter – 12	International Standards MIT.Edu Industry Mapping: Talent Acquisition Strategy, Personal Branding Narrative, Entry-Level Skills Profile, Data-Driven Analysis & Recommendations	12	3. Case Study Module 3 B Com.pdf

4	Communications for Effective Marketing	- Objectives of Marketing Communication, - Tools of Marketing Communication, - Some new Tools of Marketing Communication - Consumer, Industrial and Trade Marketing Communication, - Institutional and Corporate Marketing Communication, - Marketing Communication Continuum, - Integrated Marketing Communications	The Art and Science of Business Communication: Skills, Concepts, Cases, and Application Fourth Edition by PD Chaturvedi Mukesh Chaturvedi PEARSON Chapter - 17	International Standards MIT.Edu Industry Marketing Campaign Goals Mapping, Marketing Mix Optimization, Emerging Marketing Channels, Target Audience Segmentation, Brand Reputation Management	12	4. Case Study Module 4 B Com.pdf
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TEXTBOOK:

1. [The Art and Science of Business Communication: Skills, Concepts, Cases, and Application Fourth Edition by PD Chaturvedi Mukesh Chaturvedi PEARSON](#)

Reference Book:

1. Effective Technical Communication|2nd Edition McGrawHill
2. Communication Skills 2E Paperback Sanjay Kumar Pushp Lata OXFORD HIGHER PUBLICATION

Subject Name: Financial Accounting

Credit: 2

Lecture Hours: 20

Subject Code: - BLW184

[Study Material](#)

[MIT Opencourseware](#)

[NPTEL](#)

[LinkedIn Learning](#)

[Coursera](#)

COURSE OBJECTIVES:

1. To help the students to develop cognizance of the importance of financial accountancy.
2. To enable students to read financial statements effectively and aid in decision making process as an investor.
3. To provide the students to analyze financial statements and develop course of action related to financial policies.
4. To enable students to make them understand how the financial instruments work in the market and how they aid in the development of a business.

COURSE OUTCOMES:

- CO 1: Students will be able to comprehend the importance of accounting and its need in everyday life.
- CO 2: Students will develop an understanding on determination of business income and importance of Accounting Standards.
- CO 3: Students will be involved in the preparation of financial statements, and will be able to decipher results out of them.
- CO 4: Students will be well aware of the functions, rules and regulations of the financial sector.

Module number	Topic	Sub-topics	Mapping with Industry and International Academia	Text Book as per syllabus with chapter Nos.	Lecture Hours	Corresponding Lab Assignment
1	Introduction to Financial Accountancy	Nature of Accounting, Users of Accounting Information, Double Entry Book Keeping System, Accounting Cycle- Journal, Ledger and Trial Balance, Cash Basis and Accrual Basis Accounting.	International Academia: MIT.Edu Industry Mapping: <i>Recording of transactions; recognizing credit and cash transactions</i>	Financial Accounting (A Basu, S Datta) Ch- 1 and 2	10	1. Case Study on basic accounting
2	Determination of Business Income	Revenue Recognition, Recognition of Expenses, Depreciation, Methods of Depreciation- SLM and WDV (excluding change in method of depreciation); Concept of Reserves and Provisions	International Academia: MIT.Edu Industry Mapping: <i>Charging Depreciation (in connection to fixed assets)</i>	Financial Accounting (A Basu, S Datta) Ch- 6 (PART A)	10	2. Practical Examples from Industry: How depreciation is charged. Case Study: The Wells Fargo Banking Scandal By: Luann J. Lynch, Cameron Cutro Link: https://hbsp.harvard.edu/product/UV7267-PDF-ENG

3	Introduction to Accounting Standards	Importance of GAAP and IFRS, benefits and relevance of accounting standards. Nature of Capital and Revenue Transaction, Differences between capital and revenue transaction.	International Standards MIT.Edu Industry Mapping: Learning the importance of Accounting Standards. Recognizing revenue and capital transactions.	Financial Accounting (A Basu, S Datta) Ch- 10 and 11	10	3. Case Study on financial scams that took place before (Indian and Abroad)- Satyam Computers, Enron Scandal. Case Study: Barclays and the LIBOR Scandal By: Clayton S. Rose and Aldo Sesia Link: https://www.hbs.edu/faculty/Pages/item.aspx?num=43888
4	Final Accounts: Preparation of Financial Statements	Importance and relevance of final accounts, why final account is prepared, meaning of gross profit/ net profit/ assets and liabilities. Preparation of Trading Account, Profit and Loss Account and Balance Sheet.	International Standards : MIT.Edu Industry Mapping: Learning the need of preparing financial statements.	Financial Accounting (A Basu, S Datta) Ch- 12	10	4. Developing comments on financial condition of companies from their annual reports, decision making on investments in companies, with the help of published annual reports.

TEXTBOOK: 1. Financial Accounting by Prof. Amitabha Basu, Sibasish Dutta, TeeDee Publications

REFERENCE BOOKS:

1. Financial Accounting I, Hanif Mukherjee, Tata McGraw Hill.

CO-PO Mapping:

CO	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10
CO1	3			1	2	3		1		
CO2	2					3				
CO3	2			2						
CO4	3					2		2		

1= Low(Slight) 2=Moderate(Medium) 3= Substantial (High)

PO & PI Mapping:

PO 1 :Students will develop the capability to assess alternate managerial choices and come up with optimal solutions.	
Competency	Indicators
1.1 Demonstrate competencies in Business Construction Model & Decision-Making Model 1.2 Demonstrate competencies in evaluation of each of the alternatives	1.1.1. Ability to take up analytical approach for problem solving, 1.1.2. Ability to take into consideration minute details and factors that influences a business. 1.2.1 Ability to weigh the pros and cons of each of the alternatives or options available to

	a functional area of a business.
PO 4 :Communications skills will be enhanced in Synchronization with the functioning of the business analytics algorithms	
Competency	Indicators
4.1 To demonstrate the ability to Make effective communication	4.1.1Ability to choose appropriate words while making verbal communication
4.2 To Demonstrate the ability to pursue stakeholders and enhancing the convincing skills	4.1.2 To be able to select proper language and words when making written communication
PO5 :: Students will develop the capability of functioning efficiently within the teams	
Competency	Indicators
5.1 To be able to demonstrate the importance of adjustment and the importance of concentrating other group members' opinion.	5.1.1 The ability to apply the behavioral science when functioning within the group.
PO 6: Students will be able to integrate functional areas of management for planning, implementation and control of business decisions	
Competency	Indicators
6.1 Demonstration of the ability to identify gaps in a business strategy ,and to be able to close the gaps.	6.1.1. Continuation of Professional development and observational skills,
6.2 Demonstrate the identification of changing trends in a business and operation of the functional areas accordingly.	6.1.2. Using rational approach towards an issue.
	6.2.1. Ability to study the changes in preferences of customers
	6.2.2. Study in the changes in political space & professional environment.
PO 8: Students will develop the capability to demonstrate increased level of sensitivity towards areas that require ethical and moral addressing during the course of business.	
Competency	Indicators
8.1 To demonstrate the ability to identify that there is a moral dilemma in professional space.	8.1.1. The ability to identify the confusion or the dilemma that is inexistence.

8.2 Demonstration of the ability to solve the moral dilemma in professional space.	8.2.1. Ability to select the best path that will serve to a big interest of the stakeholders and the society.
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Subject Name: Business Statistics & Logic

Credit: 2

Lecture Hours: 24

Subject Code: BLW185

[Study Material](#)

[MIT Opencourseware](#)

[NPTEL](#)

[LinkedIn Learning](#)

COURSE OBJECTIVES:

1. The course aims to enable the students to have a proper understanding of Statistical applications.
2. The course will help students to understand the use of statistical, graphical and algebraic techniques in Economics and Management.
3. The course is designed to give basic concept of descriptive statistics.
4. The course is designed to give basic concept Correlational & regression analysis.

COURSE OUTCOMES:

CO	Details
1	Ability to understand the concept of Statistics & its use.
2	Ability to solve and understand simple central tendency & dispersion problems
3	Ability to deduce Different moment & correlational analysis
4	Ability to understand basic regression & its application

Module number	Topic	Sub-topics	Text Book as per Syllabus	Mapping with Industry and International Academia	L
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1	Introduction to Statistics	1. Introduction to Statistics; Collection, Editing and Presentation of Data: Primary Data and Secondary Data, Methods of Collection, Presentation of Data: Construction of a Table and the Different Components of a Table. 2. Frequency Distributions- Attribute and variable; Frequency distribution of an attribute; Discrete and continuous variables; Frequency distributions of discrete and continuous variables. Different diagrammatic representation of a frequency distribution:	<u>Managerial Statistics – S. Roychowdhury & D. Bhattachaya, U.N.Dhur Publication</u> Chapter – 1,2,3	International Academia: MITOpenCourse Industry Mapping: Concept of statistics & its importance	
2	Measures of Central tendency	Measures of Central Tendency- Introduction, Definition and utility; Different measures of average; Arithmetic Mean; Results on Arithmetic Mean; Merits and Demerits of Arithmetic Mean; Median; Mode; Other positional measures.	<u>Managerial Statistics – S. Roychowdhury & D. Bhattachaya, U.N.Dhur Publication</u> Chapter - 4	International Academia: MITOpenCourse Industry Mapping: Concept of central tendency & application	
3	Measures of Dispersion	Measures of Dispersion- Introduction; Meaning and objective of dispersion; Different measures of dispersion – Range, Quartile deviation, Mean deviation, Mean Absolute deviation, Standard deviation.	<u>Managerial Statistics – S. Roychowdhury & D. Bhattachaya, U.N.Dhur Publication</u> Chapter – 5 (Upto 5.6)	International Standards: MITOpenCourse Industry Mapping: Concept of dispersion & application	
4	Measures of Moment, Skewness & Kurtosis	Moments, Skewness and Kurtosis: Moments: Different Ways to Calculate Moments. Skewness: Measures of Skewness, Kurtosis and its Measures.	<u>Managerial Statistics – S. Roychowdhury & D. Bhattachaya, U.N.Dhur Publication</u> Chapter - 6	International Standards: MITOpenCourse Industry Mapping: Concept of shape of data and its interpretation	

TEXTBOOK:

1. Managerial Statistics – S. Roychowdhury & D. Bhattachaya, U.N.Dhur Publication

Reference Book:

Business Mathematics and Statistics – Ranajit Dhar, Dishari Prakashani.

Subject Name: General English

Credit: 2

Lecture Hours: 20

Subject Code: BLW186

Pre-requisite: Basic Knowledge of English language skills

Module 1: Professional Communication Basics

This module introduces the foundation of professional communication in global and workplace contexts. Students explore communication principles, including barriers, types (verbal/non-verbal), and the communication cycle. Emphasis is placed on understanding how effective communication enhances workplace efficiency and collaboration. Practical exposure to group discussions and workplace scenarios helps students identify and address communication gaps.

Module 2: Grammar & Usage in Context

This module focuses on refining grammatical accuracy in professional contexts. It covers parts of speech, verb forms, tense usage, sentence structure, and common errors. By contextualizing grammar, learners understand its practical application in writing and speaking, thereby minimizing mistakes and improving clarity in communication.

Module 3: Written Communication Skills

This module teaches professional writing formats such as emails, resumes, memos, circulars, meeting agendas, and minutes. Students learn structure, tone, and conciseness essential for formal written communication in the workplace. Real-world formats and drafting exercises prepare students for professional correspondence.

Module 4: Reading & Listening Comprehension

This module hones the learner's ability to comprehend, analyze, and interpret information from various texts and audio sources. Skills like skimming, scanning, identifying main ideas, and listening for detail are emphasized using articles, reports, TED talks, and interviews relevant to professional contexts.

Module 5: Speaking for the Workplace

This module empowers students to speak confidently in interviews, group discussions, and professional presentations. It builds competence in structuring speeches, projecting confidence, and responding spontaneously. Elevator pitches and mock interviews provide practical exposure to real-world speaking scenarios.

Subject Name: Environmental Science and Sustainability

Credit: 2

Lecture Hours: 20

Subject Code: BLW187

Pre-requisite: Environmental studies

Relevant Links:

[Study Material](#)

[Coursera](#)

[NPTEL](#)

[LinkedIn Learning](#)

[Infosys Springboard](#)

COURSE OBJECTIVES:

1. To introduce basic postulates of environment and nature and to introduce sustainability development for understanding the environment expressions.
2. To study about ecosystem for the analysis and design of food chains, food webs and biodiversity.
3. To introduce the basics of global warming, effects, causes, measures and Kyoto protocol
4. To illustrate the concept of Environment Management System and some concept of audit, green rating project.

COURSE OUTCOMES:

CO 1: Students will have a thorough knowledge of multidisciplinary nature and sustainable development also they

will apply that knowledge while required.

CO 2: After completing this course, the students will be able to design and analyze about Nature ecosystem.

CO 3: Students will acquire a knowledge about Global warming and climate changes.

CO 4: They will be able understand what is EMS and also, they will acquire knowledge on conducting audits and green rating project.

Module Number	Topic	Sub-topics	Text Book as per Syllabus	Mapping with Industry and International Academia	Lecture Hours	Corresponding lab/Case Study Assignment
1	Realm of Ecology	Introduction, Multidisciplinary nature, Scope and importance; the need for environmental education. Concept of sustainability and sustainable development. Study of environmental management in Management Schools	Environmental management by N K Uberoi 2nd Edition Chapter No. 1 (Page No. 2,3,8,15,16) Chapter No. 2 (Page No. 24,25, 28, 29)	International Academia: (<u>Readings Sustainable Economic Development Urban Studies and Planning MIT OpenCourseWare</u>) IndustryMapping: GIS Data design in ecological modeling	5	1.Case Study and Assignment

2	Ecosystem and Biodiversity	Ecosystems: Definition, Structure: food chains, food webs and function of ecosystem, Industrial ecology, Biodiversity and Conservation – Levels, Acquisition of Biological Wealth	Environmental management by N K Uberoi 2nd Edition Chapter No. 14	International Standards (Readings Energy, Environment, and Society: Global Politics, Technologies, and Ecologies of the Water-Energy-Food Crises Science, Technology, and Society MIT OpenCourseWare) Industry Mapping: UKNEA (2011) and Newton et al. (2012a)	5	1. Environmental Audit of the Campus (Students can assess energy consumption, waste generation, water usage, and pollution levels. Based on their findings, propose strategies for improving environmental performance).
3	Global Environment Problem	Global Warming, Effects, How to Combat Global Warming, Climate Change, Kyoto Protocol, Climate Change and Business	Environmental management by N K Uberoi 2nd Edition Chapter No. 5 (Page No. 86 – 95)	International Standards : (Readings Global Warming Science Earth, Atmospheric, and Planetary Sciences MIT OpenCourseWare) Industry Mapping: GIS Application	5	1. Impact Assessment (Assign students to research and present the various impacts of global warming on different sectors (ecosystems, agriculture, sea level rise, extreme weather events, etc.).

4	Environmental Management System	Installing EMS, Why EMS, Certification for EMS, Environmental Standards, ISO 14000(Series)- The Basic Principles, Actual Conduct of Audit Certification, The Indian Scene, Green rating project	<u>Environmental management by N K Uberoi 2nd Edition</u> Chapter No. 10	International Standards: <u>(Readings Introduction to Environmental Policy and Planning Urban Studies and Planning MIT OpenCourseWare)</u> Industry Mapping: GIS Software and Digital elevation model	5	1. Sustainability Assessment of Products (Ask students to select any day-to-day products and conduct a life cycle analysis to assess their environmental impact. They should evaluate raw material extraction, production, transportation, use, and disposal phases, and propose alternatives or improvements for sustainability)
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TEXT BOOK:

1. Environmental management by N K Uberoi 2nd Edition

REFERENCE BOOKS:

1. Environmental management by N K Uberoi 2nd Edition Reference:
2. A Textbook Environment by KM. Agrawal; PK. Sikdar; SC Deb
3. Environmental Management by GN Pandey

Subject Name: Essential Studies for Professionals - I

Credit: 2

Lecture Hours:48

Subject Code: BLWGS101

Module number	Topic	Sub-topics	Mapping with International/National/ State Level Exams	Lecture Hours	Corresponding Assignment
1	Constitution of India	Textbook: IGNOU-Block 1 BPSC-102 Egyankosh URL for subject matter: - Making of Constitution (Unit 1) https://egyankosh.ac.in/handle/123456789/57865 - Preamble (Unit 3) https://egyankosh.ac.in/handle/123456789/57869 - Fundamental Rights (Unit 4) https://egyankosh.ac.in/handle/123456789/57872 - Fundamental Duties. (Unit 6) https://egyankosh.ac.in/handle/123456789/57885. (In brief and Capsule Form)	National Exams: UPSC Civil Services Exam (https://upsc.gov.in/sites/default/files/Notif-CSP-23-engl-010223.pdf), pg 25-26 UPSC Combined Defence Services (https://upsc.gov.in/sites/default/files/Notif-CDS-I-Exam-2023-Engl-211222.pdf), pg 20-21 Combined Graduate Level conducted by SSC (https://ssc.nic.in/SSCFileServer/PortalManagement/UploadedFiles/notice_CGLE_0304_2023.pdf) pg. 20-22 Intelligence Bureau ACIO (https://www.pw.live/exams/wp-content/uploads/2023/11/IB-ACIO-Recruitment-2023-Notification-Emp-News.pdf) State Level Exams: Civil Services Executive Exam (WBCS) (https://wbpsc.gov.in/Download?param1=20230225142430_Syl	10	<u>Making of the Indian Constitution:</u> Classroom Discussion: “Students to propose and defend their own Constitutional Amendments, fostering critical thinking about societal needs” <u>Preamble:</u> Classroom Debate: “To debate on the principles outlined in the Preamble exploring their relevance in contemporary society” <u>Fundamental Rights:</u> Case Study: “Focus on real-life situations involving Fundamental Rights violations or protections” <u>Fundamental Duties:</u> Assignment: "Analyze the historical background and evolution of Fundamental Duties, along with their relevance in today’s societal context." ** All the assignments are in line of GS

			labus.pdf&param2=advertisem ent), pg 1 2. Miscellaneous Services Recruitment Examination (https://adda247jobs-wp-assets-prod.adda247.com/jobs/wp-content/uploads/sites/7/2022/11/21142422/2707970_2019.pdf)) pg 1		Paper I of UPSC CSE Mains Examination
2	History	Textbook: IGNOU - BHIC-131 (History of India from the Earliest Times upto 300 C.E.) eGyankosh URL for subject matter: - Sources of Indian History (Unit 1) https://egyankosh.ac.in/handle/123456789/53138 - The Harappan Civilization (Unit 5 & 6) https://egyankosh.ac.in/handle/123456789/53138 - Vedic Civilization (Unit 8 & 9) https://egyankosh.ac.in/handle/123456789/53138 (In brief and Capsule Form)	National Exams: 1.UPSC Civil Services Exam (https://upsc.gov.in/sites/default/files/Notif-CSP-23-engl-010223.pdf), pg 25-26 2. UPSC Combined Defence Services (https://upsc.gov.in/sites/default/files/Notif-CDS-I-Exam-2023-Engl-211222.pdf), pg 20-21) 3. Combined Graduate Level conducted by SSC (https://ssc.nic.in/SSCFileServer/PortalManagement/UploadedFiles/notice_CGLE_03042023.pdf) pg. 20-22 4. Intelligence Bureau ACIO (https://www.pw.live/exams/wp-content/uploads/2023/11/IB-ACIO-Recruitment-2023-Notification-Emp-News.pdf) State Level Exams: 1.Civil Services Executive Exam (WBCS) (https://wbpsc.gov.in/Download?param1=20230225142430)	12	<u>Indus Valley Civilization:</u> Class discussion on "Advanced Urban Planning in the Indus Valley: Comparisons with Modern City Planning." <u>Vedic Civilization:</u> - Assignment: Write a short note "Evolution of the Vedic Caste System: Origins, Functions, and Changes Over Time." - Debate: "Status and Roles of Women in the Vedic Civilization: Progressive or Conservative?" ** All the assignments are in line of GS Paper I of UPSC CSE Mains Examination.

			_Syllabus.pdf&param2=advertisement, pg 1 2. Miscellaneous Services Recruitment Examination (https://adda247jobs-wp-assets-prod.adda247.com/jobs/wp-content/uploads/sites/7/2022/11/21142422/2707970_2019.pdf), pg 1		
3	Geography	Textbook: IGNOU-Block 1 BGGET- 141 eGyankosh URL for subject matter: 1. Political Division of India (Unit 1) http://egyankosh.ac.in/handle/123456789/80893 2. Physiographic Division of India in Brief (Unit 2) http://egyankosh.ac.in/handle/123456789/80895 (In brief and Capsule Form)	National Exams: 1. UPSC Civil Services Exam (https://upsc.gov.in/sites/default/files/Notif-CSP-23-engl-010223.pdf), pg 25-26 2. UPSC Combined Defence Services (https://upsc.gov.in/sites/default/files/Notif-CDS-I-Exam-2023-Engl-211222.pdf), pg 20-21 3. Combined Graduate Level conducted by SSC (https://ssc.nic.in/SSCFileServer/PortalManagement/UploadedFiles/notice_CGLE_0304_2023.pdf) pg. 20-22 4. Intelligence Bureau ACIO (https://www.pw.live/exams/wp-content/uploads/2023/11/IB-ACIO-Recruitment-2023-Notification-Emp-News.pdf) State Level Exams: 1. Civil Services Executive Exam (WBCS) (https://wbpsc.gov.in/Downlo	12	1. Political Division of India Comparative Analysis Essay on “Comparative analysis of the political divisions in India and another country of their choice” bringing out how historical, cultural, and geographical factors have influenced the political boundaries in both nations and discuss the implications of these divisions on governance and socio-economic development. 2. Physiography Divisions Brain-storming session on “Climate Change Impact Analysis to research and analyze the impact of climate change on the Himalayan region.” Class Discussion on “Island Sustainability plan with the impetus on balancing development with environmental preservation.” ** All the assignments are in line of GS Paper I of UPSC CSE Mains Examination

			ad?param1=20230225142430_Syllabus.pdf&param2=advertisement, pg 1 2. Miscellaneous Services Recruitment Examination (https://adda247jobs-wp-assets-prod.adda247.com/jobs/wp-content/uploads/sites/7/2022/11/21142422/2707970_2019.pdf) pg 1		
4	Economics	Textbook: IGNOU eGyankosh URL for subject matter: 1. Basic Concept of Economics (BECC-101, Block-1, Unit-1, Unit-2, Unit-3) http://egyankosh.ac.in/handle/123456789/67479 2. National Income(BECC-103, Unit-1, Unit-2, Unit-3) http://egyankosh.ac.in/handle/123456789/67653 3. Unemployment and Poverty (BECC-106, Block-2, Unit-6) http://egyankosh.ac.in/handle/123456789/75067	National Exams: 1. UPSC Civil Services Exam (https://upsc.gov.in/sites/default/files/Notif-CSP-23-engl-010223.pdf), pg 25-26 2. UPSC Combined Defence Services (https://upsc.gov.in/sites/default/files/Notif-CDS-I-Exam-2023-Engl-211222.pdf), pg 20-21 3. Combined Graduate Level conducted by SSC (https://ssc.nic.in/SSCFileServer/PortalManagement/UploadedFiles/notice_CGLE_0304_2023.pdf) pg. 20-22 4. Intelligence Bureau ACIO (https://www.pw.live/exams/wp-content/uploads/2023/11/IB-ACIO-Recruitment-2023-Notification-Emp-News.pdf) 5. RBI Grade B (https://rbidocs.rbi.org.in/rdocs/Content/PDFs/DADVTGR	09	1. <u>Basic Concept of Economics</u> Compose an essay on “Consumer Behavior Shifts: Navigating the Dynamics of Changing Demand Patterns in India” 2. <u>National Income</u> Class discussion on “Per Capita Income in India: Challenges and Pathways to Growth” 3. <u>Unemployment and Poverty</u> Critically evaluating on “Navigating Unemployment and Economic Recession: Policy Responses for Sustainable Recovery”. ** All the assignments are in line of GS Paper I of UPSC CSE Mains Examination.

		(In brief and Capsule Form)	B09052023FA65E4FB1C2CF473396B4FD7E5F69CDDE.PDF), pg 22-23 State Level Exams: 1.Civil Services Executive Exam (WBCS) (https://wbpsc.gov.in/Download?param1=20230225142430_Syllabus.pdf&param2=advertisement), pg 1 2. Miscellaneous Services Recruitment Examination (https://adda247jobs-wp-assets-prod.adda247.com/jobs/wp-content/uploads/sites/7/2022/11/21142422/2707970_2019.pdf)) pg 1		
5	Current Affairs and Static GK:	National News, International News, MOU's and agreements, Summits and Conclaves, Obituaries, Awards and Events, Sports, Important Days, Banking and Economic Awareness	National Exams: 1.UPSC Civil Services Exam (https://upsc.gov.in/sites/default/files/Notif-CSP-23-engl-010223.pdf), pg 25-26 2. UPSC Combined Defence Services (https://upsc.gov.in/sites/default/files/Notif-CDS-I-Exam-2023-Engl-211222.pdf), pg 20-21 3. RBI Grade B (https://rbidocs.rbi.org.in/rdocs/Content/PDFs/DADVTGRB09052023FA65E4FB1C2CF473396B4FD7E5F69CDDE.PDF), pg 22-23	05	1. Discussion on National and International affairs 2. Discussion on MOU's and agreements, Summits and Conclaves 3. Discussion on recent Awards and Events, Sports. 4. Discussion on Economic Awareness

			4. IBPS Probationary officer(https://www.ibps.in/wp-content/uploads/Detailed-Advt.-CRP-PO-XII.pdf) , Pg 7. 5. Combined Graduate Level conducted by SSC (https://ssc.nic.in/SSCFileServer/PortalManagement/UploadedFiles/notice_CGLE_0304_2023.pdf) pg. 20-22 6. Intelligence Bureau ACIO (https://www.pw.live/exams/wp-content/uploads/2023/11/IB-ACIO-Recruitment-2023-Notification-Emp-News.pdf) State Level Exams: 1. Civil Services Executive Exam (WBCS) (https://wbpsc.gov.in/Download?param1=20230225142430_Syllabus.pdf&param2=advertisement, pg 1 2. Miscellaneous Services Recruitment Examination (https://adda247jobs-wp-assets-prod.adda247.com/jobs/wp-content/uploads/sites/7/2022/11/21142422/2707970_2019.pdf), pg 1	
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Learning Resources:

Reference Books:

1. Current Affairs Magazine of IEM-UEM
2. Lucent GK